



# **PEDIATRIC PRACTICE** MANAGEMENT CONFERENCE



\*Final Schedule To Determine Number of CME Credits Issued

- ✓ Marketing
- ☑ Finance
- ☑ Coding
- Managed Care Issues

## **Two Great Pre-Conferences**

- Office Practicum- Harness The Power of OP Data To Increase Revenue And Efficiency
- Pediatric SuperGroup 2020

### **REGISTRATION FEE**

- Same price as 2019 with twice the speakers!
- Register before March 30, 2019: \$799
- Register before October 31, 2019: \$849
- Register after October 31, 2019: \$899





MD, FAAP

Susan Sirota MD, FAAP MD, FAAP

MBA, CCE

Susanne Madden,

Suzanne Berman MD, FAAP



### **CONFERENCE OVERVIEW**

This conference is designed to provide participants with a better understanding of the nuances of operating a Pediatric Medical Practice. Through lecture, case studies, and discussion, attendees will gain the knowledge necessary to ensure a successful Pediatric practice.

## PRACTICE STARTUP BOOTCAMP

Interested in starting your own practice? Now you can learn from industry experts everything you need to know about starting your own practice! Our new Boot Camp from PediatricStartUp.com gets you started the RIGHT way!

#### WHO SHOULD ATTEND

Pediatricians, Office Managers, Administrators, CFO, CIO, Revenue Cycle Managers, Decision Support Managers, Financial Leaders, IT Vendors, and Clinical Managers



http://www.PediatricSupport.com For more information, visit:



Understanding What You Can Influence in the

Evaluation of a Child With

Recurrent Infections CME

Digital Marketing- Part 2- How?

Practice Start Up Boot Camp, Part 3

Value Based Payment Models Headed Your Way Using Scribes In A Pediatric Practice

## **PEDIATRIC PRACTICE** PEDIATRIC MANAGEMENT **MANAGEMENT CONFERENCE** STITUTE

January 24 & 25, 2020

**Miami Hilton Downtown** 

FRIDAY, JANUARY 24, 2020					
9:00	Opening	Welcome & Introduction	Paul Vanchiere, MBA		
9:15	Presentation #1	Collaboration with Children's Hospitals and other Health Systems	Colleen Kraft, MD, FAAP		
10:15	Morning Break	Snacks and Beverages provided in Ballroom Foyer			
10:45	Breakout Session #1	See Below for Breakout Sessions Scheduled			
11:45	Lunch	Buffet Luncheon Provided to All Attendees			
1:00	Presentation #2	Science Without The Pseudo- Empowering Pediatrician Recommendations	Todd Wolynn, MD, FAAP		
2:00	Presentation #3	Implementing Behavioral Health Through Hospital Collaborations	Brent Cardwell, MD, FAAP & David Curtis, Ph.D		
3:00	Afternoon Break	Snacks and Beverages provided in Ballroom Foyer			
3:30	Presentation #4	Leveraging Key Insights From Digitial Marketing To Better Serve Millenials	Kris Jones, MS, JD/Jeffery Kile, MD, FAAP		
4:30	Presentation #5	Do You Work With The Wrong People?	Chip Hart		
5:30	Cocktail Hour	Symphony Ballroom Foyer			

NG PEDIATRICIANS SUCCEED

SATURDAY, JANUARY 25, 2020						
7:00	Breakfast	"Breakfast With A Coder"	Richard Lander, MD, FAAP & Donelle Holle			
8:00	Presentation #6	HIPAA Compliance for Pediatric Practices	Katie Lay			
9:00	Breakout Session #2	See Below for Breakout Sessions Scheduled				
10:00	Morning Break	Snacks and Beverages provided in Ballroom Foyer				
10:30	Breakout Session #3	See Below for Breakout Sessions Scheduled				
11:30	Lunch	Buffet Luncheon Provided to All Attendees				
1:00	Presentation #7	Pediatricians Can Form Their Own Networks	Susanne Madden, MBA, CCE			
2:00	Presentation #8	Developing Positive Payor Relations	Suzanne Berman, MD, FAAP			
3:00	Afternoon Break	Snacks and Beverages provided in Ballroom Foyer				
3:30	Presentation #9	Bringing Innovation To Pediatric Practices	Natasha Burgert, MD, FAAP			
4:30	Presentation #10	Practice Succession Planning	Paul Vanchiere, MBA			
5:30	Cocktail Hour	Symphony Ballroom Foyer				

BREAKOUT SESSIONS						
Breakout Session #1- Friday @ 10:45 Breakout Session #2- Saturday @ 9:00						
Effective Interviewing Techniques	Tim Rushford	Effective Strategies To Expand Your Practice	Chip Harbaugh, MD, FAAP			
How NOT to Commit Malpractice	Herschel Lessin, MD, FAAP	Effective Communication For Practice	Catherine Beane, JD			
Developmental and Mental Health Screening in Pediatrics <b>CME</b>	Barbara Howard, MD, FAAP	Leaders Coding Update for 2020- Maximizing				
Establishing the Culture & Values of a	Brandon Betancourt, MBA	Your Opportunities	Jan Blanchard, CPC, CPMA			
Pediatric Practice My Child Got Cancer: How this experience		Maximize Coding (And Billing) For Mental Health Services	Eugene Hershorin, MD, FAAP			
shaped the way I practice pediatrics.	Alanna Levine, MD, FAAP	Marijuana: What Pediatricians Need To Know CME	Susan Sirota, MD, FAAP			
A Practice Without WallsWhat Works?	Jill Stoller, MD, FAAP	Employee to Practice Owner: Making The Transition	Nneka Unachuwku, MD, FAAP			
E&M Coding 101	Donelle Holle	Digital Marketing- Part 1- Why?	Dan Feiten, MD, FAAP			
Practice Start Up Boot Camp, Part 1	PediatricStartUp.com Team	Practice Start Up Boot Camp, Part 2	PediatricStartUp.com Team			
Breakout Session #3- Saturday @ 10:30						
Maximizing Your Staff in a Pediatric Practice	Richard Lander, MD, FAAP					
Strategic Planning For Your Practice	Chip Hart & Tim Rushford	For more inferr	nation			

Sue Kressly, MD, FAAP

Gail Schonfeld, MD, FAAP

John Vanchiere, MD, PhD

PediatricStartUp.com Team

Dan Feiten, MD, FAAP

For more information
visit:

http://www.PediatricSupport.com